Now to Next

CAMPAIGN REPORT
JULY 2021–JUNE 2022
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Greetings, Alumni, Parents and Friends!

What a year it’s been at Franklin & Marshall College! Beyond many individual accomplishments, such as the election of a beloved geoscience professor to the National Academy of Sciences (a first for F&M!), last year saw a complete return to regular, in-person classes and campus life. It was also distinguished by the successful conclusion of the historic Now to Next Campaign, which finished more than 10% over a $200 million goal. Thank you for your leadership and your support of this tremendous achievement!

More than 22,000 donors, including 12,200 alumni, supported the Now to Next Campaign over the course of eight years. As the College now begins to implement its new strategic plan, defining excellence in education for the next generation of students, your philanthropy has provided the resources for our future success. In the enclosed reports, we hope you will be pleased to see the many ways in which your contributions are shaping tomorrow’s F&M.

In these pages, you will learn about the community of alumni, parents, grant-making institutions and volunteers who supported F&M last year. You will hear from students and faculty who benefitted from their generosity and their service. And you will find our report on campaign fundraising, with an overall total of $220,328,691 including more than $82.1 million for F&M’s endowment and more than $70.6 million for financial aid. This progress would not have been possible without an energized F&M community. F&M friends participated in more than 500 regional events across the country and around the world during the lifespan of the campaign.

An education at Franklin & Marshall College is transformational for our students, and for the communities and professional fields they serve as alumni. The world will always need Diplomats, and our work to rally resources for this institution is never truly done. But, as you peruse these reports, we hope you will take pleasure and pride in the results that were driven by our combined contributions during the Now to Next era of fundraising for F&M.

We thank you for your confidence in the future of Franklin & Marshall College, your exceptional leadership on its behalf, and the role you play in our community, now and for the future.

Wishing you all the best,

The Now to Next Campaign Steering Committee Chairs
Susan ’73, P’12 and Lenny Klehr ’72, P’12
Benjamin Winter ’67
Now to Next

Campaign Progress by Gift Amount

OVERALL 110% OF TOTAL GOAL HAS BEEN REACHED

Dollars Needed

Dollars Raised

GIFT AMOUNT

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<th>Gift Amount</th>
<th>Dollars Needed</th>
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### Campaign Priorities

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<th>Initiative</th>
<th>Goal</th>
<th>Total Raised</th>
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<td>Academic Excellence</td>
<td>$130 million</td>
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<tr>
<td>Financial Aid</td>
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<td>Academic Program</td>
<td>$50 million</td>
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<td>Student Experience</td>
<td>$50 million</td>
<td>$53,685,215</td>
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<td>Co-curricular Programs</td>
<td>$11 million</td>
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<td>Athletics</td>
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<td>$20 million</td>
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<td>Other Commitments</td>
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**Total Goal: $200 Million**

**Campaign Total: $220,328,691**
Franklin & Marshall graduate Andrew Roth ’00 has fond memories from his four years on campus. Time spent with Phi Kappa Tau fraternity brothers. Cheering on roommate Jerome Maiatico ’00 and other close friends when the Diplomats basketball squad advanced to the Division III Final Four in 2000.

One memory, however, feels a bit absent.

Diversity, Equity and Inclusion (DEI) programming, he recalls, was not the campus-wide initiative found at F&M today. Events recognizing and supporting students of varying cultural backgrounds felt confined to a small handful of campus spaces.

“It was a separation that didn’t have to exist,” said Roth, global head of business strategy for Meet The People, a newly launched advertising group.

Reflecting on a 20-year career in law and marketing, he says he realized the need for an understanding and support of underrepresented individuals.

A government major at F&M, Roth started his career in private equity first as an attorney, and then in business development and corporate strategy at Blackstone. Before joining Meet The People, Roth served as EVP and head of innovation strategy and corporate development at IPG DXTRA.

He recalled a recent conversation with Gretchen Hathaway, F&M vice president for diversity, equity and inclusion (DEI).

“There was no overt racism that I saw [on campus],” he said. “But here’s something I mentioned to Gretchen: ‘I’ve learned a lot by speaking with a very good friend of mine, working with his minority-owned business. And I’ve realized, I don’t know anything.’ There’s a lot to learn. You have no idea what people are going through and the only way to begin to realize that is to educate.”

Roth’s contribution will do just that, funding DEI programs on campus over the next five years. This includes a first-year student orientation curriculum with diversity education, bias awareness, enhancing cultural intelligence, and training on how to host conversations around challenging issues as well as continuing IDEA (Inclusion, Diversity, Equity and Accessibility) programs and training for all members of the campus community.
## DEI Initiatives In Progress

A partial listing of the many ongoing initiatives on campus to promote diversity, equity, and inclusion. Please note, this list is ever-evolving and not comprehensive.

| Department of Public Safety (DPS) | • Information regarding how DPS offices are accountable and what has happened regarding complaints will be made available to students and staff  
| | • DPS will communicate any changes to their operating protocols to students and staff |
| First-Year Orientation | • Implement a diversity educational program into first-year orientation for all new students, including diversity programming and information on F&M’s bias incident reporting system, which would cover Title VI offenses |
| Staff DEI Programming | • Continuing development of racial awareness and inclusion curriculum training |
| Student Code of Conduct | • Review how bias incident reporting will work within the new Student Code of Conduct (SCoC)  
| | • Annual review of SCoC, informed by initial summaries from Bias Incident Reporting System  
| | • Review of Student Conduct processes  
| | • Call for participation in the Committee of Student Conduct; students may nominate themselves to be members |
| Student Life | • Virtual NCAA Inclusion Forum Sessions  
| | • Implement house adviser-facilitated community circles in House System  
| | • Develop Strategic Plan for Athletics as it relates to the College’s DEI work in consultation with Nnenna Akotoabi and 122 Consulting |

Franklin & Marshall College received the 2022 Higher Education Excellence in Diversity (HEED) Award from “Insight Into Diversity” magazine, the oldest and largest diversity-focused publication in higher education.
Students in John Modern’s courses shouldn’t be surprised to see their professor teaching from behind a turntable.

“Going back to the pandemic when I was teaching on Zoom, I was anxious: How do I sustain people’s engagement?” said Modern, the Arthur & Katherine Shadek Professor of Religious Studies. “I would have a Monday morning D.J. lecture where I would sit in front of my computer with my turntable and play music for my students, and then talk about the song we just heard, tie it into the class, tie it into discussion, and set up conversations for the week.”

A $100,000 grant from The Henry Luce Foundation will further Modern’s musical approach to teaching.

Funded by the grant, a ten-episode audio series called “Machines in Between” will involve dozens of collaborators and push conversations about religion and technology in new directions through multiple media platforms. Podcast episodes began airing in October 2022 and will continue through May 2023. A complementary art installation titled “Vinyl Church” went live in October at Modern Art studio in Lancaster.

Podcast project contributors include fellow F&M faculty members Sylvia Alajaji, professor of music, Teb Locke, director of instructional and emerging technologies, and Rachel Feldman, assistant professor of religious studies.

For more than 80 years, the Luce Foundation has invested in knowledge makers and ensured that their work informs public
Learn more about the podcast project below in a Q&A with Modern, author of the recent book “Neuromatic: Or, A Particular History of Religion and the Brain.”

F&M: With so many digital media platforms available, how did you decide on a podcast for Machines in Between?

Modern: I love music. I play music. I love listening to things. I don’t necessarily like listening to interviews by famous authors and scholars, but I do appreciate the way in which moods and arguments and sensibilities can be portrayed. Not through the written word, per se, but through a different medium that makes different demands on cognition. I think this audio series is, on one level, going to be about words. People will be talking, people will be saying things. But it’s also going to be really attentive to not just music, but sound and soundscapes.

I’m fascinated by the kinds of machines and technologies that we can use to recreate or manipulate or generate different kinds of soundscapes, which actually might lend itself to discussions within the series about the technologies that we are using to produce this thing right now. And so, this sort of lends itself to the central conceit of Machines In Between—that we are living within a scene of technological saturation.

F&M: What do you hope to achieve through the podcast project?

Modern: The creative team of Machines In Between is committed to crossing different kinds of fault lines that separate academics and artists from the public, to challenge us to imagine, listen, and think otherwise. Our goal is not to be popular or to be right or to reach the most people. Ours is a good faith effort to put some cool, interesting, provocative things out there. And hopefully people who are cool and provocative by nature will gravitate toward us.
First-generation college students from Lancaster County have new opportunities at Franklin & Marshall College, thanks to a recent local grant. The $125,000, two-year grant from BB&T Now Truist Bank, coordinated through the Lancaster County Community Foundation, began last year and concludes in 2023.

The grant funded two full-tuition scholarships last academic year for students in F&M’s Class of 2023. It also provided support funding for six other students from that class and its predecessor as they pursued professional and educational opportunities. Those students applied for funding through the Office of Student and Post-Graduate Development in a program called the Lancaster First-Generation Diplomat Grant.

The grant is another example of the deepening bonds between the College and its surrounding community. While Franklin & Marshall’s 2,100 students come from all around the world, in a typical academic year, approximately 100 come from Lancaster County.

Alex Brame, regional president of Truist, said the grant proposal interested the bank because it fits with its corporate values. “Truist’s purpose is to inspire people to build better lives and communities,” he said. “We believe that begins with equitable access to education. First-generation students are just as intelligent and motivated as their peers; however, they often need additional help navigating the various stages of the college experience. When we provide more opportunities for our county’s first-generation students, they are more likely to graduate, experience economic mobility, and become the engaged leaders we need to ensure Lancaster County continues to grow and thrive.”

Six students used the grant’s support funding last year for everything from study materials and the fee for taking the Medical College Admission Test (MCAT) to pay for living expenses as they worked in low-paying or unpaid internships in the county and beyond.

One of those students was Eniyah Brown-Moore, who graduated in May as an English major. She was hired as a program analyst for the control management development program at Wells Fargo in Charlotte, N.C. But she needed financial assistance with her relocation efforts.

“I didn’t have much time to figure out the expenses associated with the move,” she said. “The Truist Economic Growth Fund of the Lancaster County Community Foundation gave me the opportunity to accept the position and move to Charlotte to begin my career. It was truly a full-circle moment, because this next stage of my life has been made possible by the support and opportunities provided by my hometown.”
As father and daughter, Robert and Sarah Glidden have a special relationship they will share forever. That bond is strengthened by the fact that they both graduated from Franklin & Marshall College.

Together with Bob's wife and Sarah's mother, Eileen, the two graduates are celebrating their shared alma mater and the professors that make it so special.

The Robert Glidden '69, P’99, Eileen Glidden P’99 and Sarah Glidden Kempson ’99 Endowed Readership was established in October 2021. The Readership will be used on a two- to three-year rotating basis by the College’s provost and dean of the faculty to support one or more tenured associate professors in recognition of their impressive pedagogical and scholarly accomplishments and future potential.
Funds will be allocated in support of scholarly or pedagogical activities that align with the faculty member’s teaching, including but not limited to scholarship, research efforts, professional development, and compensation. Preference in awarding the Robert Glidden ’69, P’99, Eileen Glidden P’99 and Sarah Glidden Kempson ’99 Endowed Readership will be given to associate professors in economics or business, organizations & society.

“We agreed on this gift, because it's the right thing to do,” Bob said. “To me, F&M was a seminal experience. It began my career trajectory. I have created, and operate, two substantial businesses. My F&M education, with a major in economics, set me up and gave me the initial business acumen to be successful.”

Robert Glidden majored in economics at Franklin & Marshall College and was a member of Phi Kappa Psi. He graduated in 1969 and went on to earn an MBA from SUNY Buffalo. In 1972, Bob and his business partner, James Bokor Sr., who also is Bob’s brother-in-law, founded Robert-James Sales, a nationwide distributor specializing in stainless steel pipes, valves and fittings. Bob also co-founded Trebor, Inc., an international distributor of tissue paper, pulp and containerboard. Bob remains active in both businesses. He and his wife live in Buffalo, N.Y., Key Largo, Fla., and Point Pleasant, N.J.

Following in her father’s footsteps, Sarah Glidden Kempson majored in accounting at Franklin & Marshall College, graduating in 1999. As an undergraduate, Sarah was active in Alpha Phi and the Student Managed Investment Portfolio. Like her father, she also went on to earn an MBA from SUNY Buffalo, which launched her career in finance. She was a hedge fund analyst at Goldman Sachs, as well as the business manager of a private school in Princeton, N.J. Today, she is the director of concierge services at Roundview Capital, where she works closely with client families while also helping with the firm’s business operations. She lives in Princeton, N.J., with her husband, James Kempson, Ph.D., and their children, Norah and Eric.

"F&M shaped who I am,” Sarah said. “I value the liberal arts education I received because it taught me to think broadly. It prepared me to have a well-rounded career!”

The gift, part of the Now to Next Campaign that ended June 30, improves the landscape for attracting the brightest professors to Franklin & Marshall.

"The world needs Diplomats, and perhaps no one is better positioned to accomplish that goal than Franklin & Marshall’s faculty,” said F&M President Barbara K. Altmann. “Our students are launched into successful careers and lives of meaning in large part due to the teaching and mentoring of our faculty. We are very grateful for this gift from the Glidden family. Their foresight in supporting faculty scholarship, research and professional development will help us attract and retain outstanding professors.”

Both Bob and Sarah cherish the education they received at Franklin & Marshall, 30 years apart and yet with remarkable similarities.

"F&M is a great school," Bob said. “Students today should remember to enjoy their education, and spend time thinking about what they want to do for the rest of their life. They’re going to have false starts, but that’s OK. That’s why you go to a liberal arts institution. You learn what you want to do and what you’re good at, and you learn how to grow and keep learning.”

"I agree,” Sarah said. “For example, I took music and oceanography, but I majored in accounting. I feel like I got to experience it all!”
It has been almost 70 years since he played the clarinet in the F&M band and studied biology in the former Fackenthal Laboratories, but John “Jack” Neigh, M.D., ’55, P’92, G’15, always carries Franklin & Marshall College with him.

He credits his liberal arts education for spurring his long career in medicine. He believes deeply in what the College does today. And he has supported the current generation of students with generous and consistent giving.

A former Trustee and member of the Alumni Association Board, and now a Trustee emeritus, Jack volunteers as a member of the Board of Visitors. He is a recipient of both the Alumni Medal and the Nevonian Medal, and is a co-chair of his class reunion committee (the class members will celebrate their 70th reunion in 2025). Jack and his wife, Charline, established the John Neigh, M.D. ’55, P’92, G’15 & Charline Neigh P’92, G’15 Endowed Internship Fund in 2022. They continue to make gifts to the Franklin & Marshall Fund and the Charline W. and
John L. Neigh Family Endowed Scholarship. Recently, they used a portion of the required minimum distribution from an IRA to fund their gifts.

"It just makes financial sense in this day and age, when IRAs are making significant increases," Neigh says. "We can give some of that to F&M, and it reduces our taxes."

Neigh attended the University of Pennsylvania Medical School after graduating from F&M, and served as the chief of anesthesia at Eglin Air Force Base in Florida. After his service, he returned to the University of Pennsylvania. He retired in 1998 as the chairman of the Department of Anesthesiology at Penn Presbyterian Medical Center, where he worked for 20 years. He works now as a physician adviser for the Clinical Resource Management and Quality Management Department at Penn Presbyterian.

He has enjoyed seeing today’s students benefit from his support.

“We’ve met some of the students who have received our family scholarship,” he says. “That’s always given us a lot of enjoyment; we get to know a little bit about them. At least one has gone on to become a physician.”

But there’s an additional reason he and his wife give to Franklin & Marshall.

“My tuition and room and board were mostly paid for by scholarships and other gifts,” he says, “and my F&M education truly was the starter for my career. Now we can help current students.”
Edward “EJ” Schneider ’14, whose career trajectory from Franklin & Marshall College to Boston attorney was due in no small part to an alumni mentor, follows a simple philanthropic philosophy.

“I want students to have the opportunity I had, which goes beyond the classroom, and frankly, it goes beyond the football locker room and the field,” he said. “It goes to mentorship and connectivity and professional growth.”

The former two-time All-Centennial Conference quarterback for the Diplomats was mentored first as a junior by Barry Finegold ’93, working as an intern in the Massachusetts state senator’s legislative office and in his Boston law firm, Dalton & Finegold, LLP.

“We really hit it off,” he said of Finegold, a former Diplomat football player. “I think we saw a lot of similarities in each other—a similar blue-collar upbringing, but that burning desire for wanting more. Barry has been one of the most influential people in my life.”

The experience was life-changing for the philosophy major from New Jersey. At Finegold’s invitation, he moved to Boston after graduation to start his law career. Schneider worked at the firm as a paralegal while attending New England Law at night for three-and-a-half years.
"It was working from 8 to 5-ish, then going to class 6 to 9:30 or 10," Schneider said. "I took courses each summer so I could graduate earlier; a typical law school is three years, a night program is four, but you can take courses during the summer and get done six months earlier."

For one of his law school summers, he studied abroad in Prague.

"It was my first time leaving the country and it was pretty awesome," he said.

After passing the bar in 2018, Schneider began work at Dalton & Finegold, representing high net-worth clients and professional athletes in residential real estate and estate planning. Two years later, he was made a partner, the youngest in the firm’s history, and now manages the Boston office.

He recently made a philanthropic multiyear commitment to support financial aid through the Franklin & Marshall Fund and the football team through the Diplomat Athletic Club.

Another donation named a locker in honor of his parents, Edward and Katherine Schneider P’14, in Shadek Stadium.

"Without their sacrifice in sending me to a private high school, and their countless hours at youth sports fields and high school camps to give me every opportunity they possibly could, nothing that I’m accomplishing today would be possible without my parents’ love and support," he said. "It also was their understanding, as two parents who never graduated from college, that I needed to rely on others, like Barry, for mentorship."

Schneider wants to do more than just support the College financially. He wants to work with F&M to connect more students with alumni.
Leadership—The Benjamin Franklin Society: Celebrating alumni who contribute $1,787 or more annually, emulating the leadership of Benjamin Franklin, who in 1787 lent his name and a £200 founding contribution to a new college in Lancaster, Pennsylvania.

620 alumni, parents and friends answered the call to leadership, joining the Benjamin Franklin Society. Membership in the society connotes innovation and drive, and rightly so; our founding patron, Benjamin Franklin, led in a way that inspires each of us, every day.

F&M has assumed national leadership on issues critical to the future of higher education, our nation’s welfare, and society itself.

Fulfilling the promise of this leadership requires, in turn, philanthropic leadership. Thank you for assuming it.

Giving by Designation:

- **$2,398,290 – Unrestricted Gifts**
  Supporting every student every day according to the area of greatest need

- **$912,260 – Financial Aid**
  For high-achieving students who otherwise could not attend F&M

- **$386,629 – Academic Programs**
  Sustaining our legacy of scholarly excellence in the classroom, studio, laboratory and beyond

- **$700,418 – Athletics via the Diplomat Athletic Club**
  Enhancing the success of our athletics program and teams

Loyalty—The 1787 Society:
Celebrating alumni who have given to the College in two or more consecutive years

- 3,561 alumni joined or continued as members of the 1787 Society
- 602 new alumni joined the 1787 Society
- 633 alumni contributed annually for the past three to four years
- 656 alumni contributed annually for the past five to nine years
- 1,033 alumni contributed annually for the past 10 to 24 years
- 637 alumni contributed annually for the past 25 or more years
Through deferred giving, members of the William A. Schnader Society invest in Franklin & Marshall’s future, guaranteeing that the needs of our students and the College will be met for many years to come.

$1,118,020 was received in bequest and trust gifts in FY22.

ENDOWMENT

Established and maintained primarily by your contributions, the endowment fosters financial stability, leadership and opportunities for today’s and tomorrow’s students.

Total Endowment FY22

$512,796,443

Gifts to the College’s endowment in FY22 equaled

$6,852,836

ENDOWMENT DESIGNATION*

- Student Financial Aid — 36.7%
- Endowed Faculty Positions — 11%
- Operation and Maintenance of Campus Facilities — 13.4%
- Academic Programs and Research — 5.5%
- All Other Purposes — 33.4%
Franklin & Marshall students will enjoy an increased number of community-service opportunities and those in Ware College House a wider array of programming to enhance their student experience, thanks to a $2.6 million gift from trustee emeritus Paul W. Ware ’72 and his wife, Judy P’99.

The largest portion of the gift, announced in April, will establish an endowed directorship for the Ware Institute for Civic Engagement, designed to support the compensation of an experienced, top-notch leader for the Institute to oversee its strategic impact. It was established in 2000 by the Wares’ lead gift and connects F&M students with the larger world through civic engagement, fostering students’ sense of responsibility to the community and instilling the knowledge of what it means to give back.

“Over the years, there have been ongoing discussions about what kind of person should lead the Ware Institute,” Paul Ware said. “We’ve had tenured professors; we’ve had experienced, full-time staff members. We wanted to allow the College more flexibility in choosing the right leader to meet current challenges and embrace new opportunities to help students connect their education with civic service opportunities. I come from a family that was committed to giving back to the community with time, talent and treasure, and I firmly believe that community dialogue and civic service are important ways to complement and enhance classroom learning.”

The gift also establishes the Ware College House Programs Endowed Fund, which will be used annually by the leadership of the House to
create diverse student programming. Originally known as North Benjamin Franklin Residence Hall, the building was renamed in 2006 because of the Wares’ financial support of the introduction of the College House system. The Wares’ current gift also includes a significant commitment in support of the Franklin & Marshall Fund, providing unrestricted funding to be used where most needed.

“The development of the College House system was important for Franklin & Marshall,” Ware said. “In my time as a student, most affinity groups were athletic teams and fraternities. Those simply did not reach all students. Today’s College Houses not only provide additional educational and civic service programs, but they also instill a sense of belonging with bonds that last long after graduation.”

The Wares’ gift to the successful Now to Next campaign is just the latest in a long history of support to the College. In addition to their gifts for Ware College House and the Ware Institute for Civic Engagement and their ongoing support of both endowed scholarships and unrestricted funds, the Wares have supported multiple campus capital projects, including the Ann & Richard Barshinger Life Sciences and Philosophy Building; the Patricia E. Harris Center for Business, Government and Public Policy; the Roschel Performing Arts Center; and the William J. Iannicelli ’48 Track.

Paul Ware said that both the Ware Institute and the College House system give students opportunities to use their F&M education in different ways. “I understand that today’s students are graduating into a world filled with uncertainty,” he said. “But I also graduated into a world of uncertainty. One semester of my senior year was cut short and all grades were made pass/fail because of tensions both on campus and off. It was a time of protests about the Vietnam War, the shootings at Kent State, racial tensions in many cities, among many other stresses. My graduating class certainly did not walk a straight path to success and the way forward was not always clear. But I’ve come to realize that very few people pursue a straight path to success. That success usually relies on your ability to use your liberal learning and your critical thinking to adapt, innovate, create and be flexible. We hope our gifts enable F&M students to show those qualities outside the classroom.”

Paul Ware, the retired chairman of Penn Fuel Gas Inc., received a degree in special studies, including business and humanities, at F&M and was a member of the Board of Trustees from 1995 to 2010. The Wares’ philanthropy is evident throughout the Susquehanna Valley. In addition to F&M, their gifts have supported Elizabethtown College, where Judy graduated, Millersville University’s Ware Center in downtown Lancaster, the Lancaster Symphony Orchestra, and the Boy Scouts of America. Their leadership was crucial to Lancaster hosting the Pennsylvania Governor’s Awards for the Arts for the first time in 2017.

THE DEVELOPMENT OF THE COLLEGE HOUSE SYSTEM WAS IMPORTANT FOR FRANKLIN & MARSHALL

“The evidence of Paul and Judy’s longstanding generosity is everywhere on our campus and across our community,” said Franklin & Marshall President Barbara K. Altmann. “Their support for F&M students over many decades is truly inspirational. This latest gift opens new opportunities for our students to make connections across disciplines, in College House programs, and through increased engagement with the larger community. The world needs Diplomats, and we are committed to launching future generations into lives of both meaning and success. They will become the leaders our world needs. Supporters like the Wares are crucial to that effort.”
As a student in the 1950s, Franklin & Marshall College stirred his interest in the world of ideas. A government major, he took courses in a wide array of other topics. Throughout his career, he benefited from the liberal arts education he received from F&M.

Nearly five decades later, after a terrorist attack on the United States that dramatically changed society, Ralph Mueller ’59 wanted to ensure that students had the opportunity to investigate and understand the culture of the Middle East.

“We need a deeper understanding of the Middle East. Simply put, what do people think about when they get up in the morning and start their day?” he said. “When we created this endowment that idea came to me after 9/11, at the height of the tension between the West and the Middle East.”

This year, the former government major who built a career in public service, added funds to the Laura and Ralph R. Mueller ’59 Endowment for Islamic Studies, which he started in 2008 to support activities that enable students to learn about, and gain an appreciation of, Islamic cultures.

Through Mueller and his late wife’s generous giving, visiting scholars interact with students and faculty, sharing ideas on the complex religious, cultural and political issues of the region, which has complemented F&M’s formal studies of the Arabic language and Islam.

An avid reader of everything from biography to history to science, Mueller explains his thinking about the endowment.
“In a little way, I want to provide people with a deep understanding of the Middle East—its culture and where it’s coming from,” he said. “It’s a billion people or thereabouts and we better learn where they’re coming from. We need to build bridges between the two cultures.”

Mueller’s background helped inform his career choice and his giving. He is a first-generation graduate born and raised in Germany, immigrating to the United States in 1946 at 9 years old.

“Coming out of Germany, I was appalled by what Germany had done preceding and during World War II, so I was interested in governance,” he said.

After earning a master’s degree in public administration at Syracuse University, Mueller’s career took him into the White House as a speech writer, then deputy of planning in the U.S. Department of Transportation and, finally, deputy assistant secretary in the Labor Department.

“I had fairly senior positions as a young man in Washington,” he said. “I loved every one of them except the last one and I decided I was going to go into the private sector.”

While at the Transportation Department, Mueller led the congressionally ordered consolidation of the country’s passenger rail services.

“The secretary of transportation said, ‘We didn’t ask for this piece of legislation, Ralph; sort it out and see what we can do with it,’” Mueller recalled of the highly challenging task. “I have a little medal that the secretary gave me for my work on Amtrak.”

It was a natural transition for him to go to work for Conrail after leaving the government and that gave him another challenging job.

“All of the passenger trains in the Northeast corridor fell under my scope, as well as providing commuter service to all of New York City and Philadelphia,” Mueller said. After Conrail, he joined the 10th-largest bank in the country at that time, First Chicago, which later merged into Chase.

“Some people couldn’t keep a job; I couldn’t keep a career,” he joked. His career spanned governing, railroading and, for the last 20 years, banking.

When he considers his successful life, Mueller speaks gratefully about F&M.

“F&M unlocked the door to a world of ideas and unlocked the door to a successful career; F&M just created opportunities for me,” he said. “I love F&M and I want it to succeed; I want it to be here for many more centuries.”

I LOVE F&M AND I WANT IT TO SUCCEED; I WANT IT TO BE HERE FOR MANY MORE CENTURIES.

Ralph Mueller ‘59
From Texas to Lancaster, Pa.: Patti and Mike Leigh, P’24
Mike and Patti Leigh make their home in Houston, but they travel to Pennsylvania regularly. They are the proud parents of junior government major Jennifer Leigh, and are very happy their daughter chose Franklin & Marshall College.

“She knew she wanted to attend college on the East Coast,” Patti remembered, “and I think we visited eight schools in seven days when we came east. But something about F&M struck Jenn; it really just clicked. The small size, the beauty of the campus, the academics, the Division III swim team... And it’s really turned out to be a wonderful experience for her.”

The Leighs are big believers in the liberal arts, and realized they wanted a high-quality liberal arts school for their only child. Patti is an engineer, and is the vice president for supply and trading at Chevron Corporation, and Mike worked in accounting and supply chain before his retirement from the same company. They said they talked to their daughter about “girls in STEM fields” from the time she was little, of course, but as she grew up, it became clear that wasn’t the path for her.

“One once she was old enough for her to focus on her strengths and her interests, we all realized the liberal arts were perfect for her,” Patti said. “She wanted a broad and deep education, with an exploration of lots of topics. Liberal arts graduates truly have a deeper understanding of the context around what’s happening in the world today. They are deep thinkers and problem solvers, and that’s what she wanted.”

The Leigs feel it’s important to be involved in their daughter’s school, and so became members of the Franklin & Marshall Parents Council. They also made a multi-year commitment to the Franklin & Marshall Fund and the women’s swim team, through the Diplomat Athletic Club (DAC).

“We have always felt it was important to support our alma maters and now our daughter’s school,” Patti said. “We believe in education.”

“Patti works for, and I worked for, a corporation that offers to match our gifts,” Mike added. “That’s something that really maximizes our giving.”

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There are many ways to volunteer with Franklin & Marshall College. Be a professional mentor; plan regional events by supporting F&M In; help plan your milestone Reunion; be a Day of Giving volunteer; volunteer with the Franklin & Marshall Admission Network (FAN). F&M loves our alumni volunteers, because they truly make things happen.

ALUMNI VOLUNTEERS

Susan Gervais ’95, P’25, a volunteer who is a member of Leadership Council, lives in Jackson Hole, Wyo. She has been connected to F&M for a long time. Her father, Al Katz, graduated from the College in 1962, and her son is a current sophomore at F&M. Gervais’s career was in marketing, specifically internet technology. She most recently was the vice president of technology at Digitas (now Publisis).
"I worked with clients like American Express to develop their online marketing campaigns," she said. "Since ending my corporate career, I have served as a volunteer board member to several organizations including the Rye YMCA, and Rye Youth Lacrosse club. Before leaving Rye, N.Y., I was the race director for the Westchester Triathlon, an annual triathlon event that drew close to 2,000 participants. Since moving to Jackson Hole, I have become involved in my community here... I most recently have become a volunteer board member of Mountain Bike the Tetons.

"I have volunteered with F&M almost since I graduated. Primarily, I have helped with each of my Reunion years, organizing events and gatherings for my class, as well as soliciting donations. I was active in the Now to Next campaign, as an ambassador to connect with alumni, promote what the College is accomplishing and gain donations. Most recently I have served the last two years on the Leadership Council."

Matt Pisarcik ’16, the director of development for the EPIC School and the EPIC Foundation in Paramus, N.J., received the 2022 GOLD (Graduates Of the Last Decade) Award from the Franklin & Marshall Alumni Association. He is a FAN volunteer, a Franklin & Marshall Fund class agent, and a Reunion volunteer.

"I will always keep F&M close to my heart," Pisarcik said. "I have, and will always continue to, support the Franklin & Marshall Fund yearly and volunteer my time in any way I can. I do this for a multitude of
reasons, but it all starts with giving back to a place and institution that gave so much to me. F&M provided me with the need-based financial aid necessary for me to even attend... I made lifelong friends, won a few football games with "Diplomats" across my chest, worked with life-changing professors, and even met my wife. I will never be able to give back as much as F&M has given to me, but I am always happy to help future Diplomats have the same opportunities I had."

ALUMNI GROUP VOLUNTEERS
Asociacion Latino Movimiento Alumnal, or ALMA, is a newer alumni group which has become more visible and more connected to students and to F&M in recent years.

ALMA's goal is to raise awareness of Latino issues on the F&M campus and promote student/alumni relations. Their members work in cooperation with active members of Franklin & Marshall's Mi Gente Latina student group.

ALMA alumni leadership includes Alumni Association Board members Karla Avelino, Esq. ’01 and Michael Espinoza ’02, along with past Board member Mayra Guevara Bontemps ’98.

REUNION VOLUNTEERS
Every five years, each Franklin & Marshall class celebrates its Reunion during True Blue Weekend, held on the campus of F&M.
Reunion committees are the backbone of these milestone celebrations, and Reunion volunteers are a special kind of volunteer. Many of them volunteer in other ways, and then, when their Reunion year comes around, they step up to help with that, too.

The Office of Alumni Engagement and Annual Giving depends on committed volunteers from each class to help engage other classmates, by encouraging them to attend their Reunion, by making a gift in honor of their Reunion, and by customizing their individual class celebrations. The Class of 1972 Reunion Committee is a recent example of an extremely engaged, extremely active group of volunteers.

“The Class of 1972 committee was an extraordinary group,” said Donna Pflum, director of alumni and volunteer engagement, “because they reached out to us to begin working on their 50th Reunion 18 months prior to the actual event! They also led their class fundraising and recruited a large committee to help engage their classmates in their milestone Reunion.”

All committee members were really involved in creating a successful 50th Reunion for their class, according to Pflum. She said Chuck Egli ‘72, Doug Evans ‘72, Al Ingraham ‘72, Lenny Klehr ‘72, Art McClannahan ‘72, Larry Shadek ‘72, Jere Strittmatter ‘72 and Paul Ware ‘72 worked especially hard to bring classmates back.

“We welcomed 68 members of the Class of 1972 back for their 50th Reunion weekend, and their combined gift to the College is on target to be one of the largest of any 50th class,” Pflum reported. “This class has a proven fundraising record, holding the records for the largest gift to the Franklin & Marshall Fund for their 40th and 45th Reunions.”

The dedication, generosity, goodwill and hard work of our volunteer alumni, parents and friends make Franklin & Marshall a better institution. Our volunteers are amazing examples for today’s students to follow. To all our volunteers—thank you. We are forever grateful for your support.
Making an F&M education possible for high-achieving students, alumni, parents and friends contributed $3.54 million to financial aid.

**FINANCIAL AID**

$3.54 million

- **Endowment Gifts**
  - $2,155,211

- **Franklin & Marshall Fund Current Use Gifts to Financial Aid**
  - $1,388,944
Sustaining F&M’s great student-athlete tradition and paving the way for victory.

2,205 donors contributed $700,418 to F&M athletics via the Diplomat Athletic Club (DAC).

<table>
<thead>
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<th>GIVING FOR ATHLETICS</th>
<th>ATHLETIC DONORS</th>
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<td>FY20</td>
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OVERALL GIVING FY22

$22.7 million
Commitments to Give

$18.3 million
Gift Receipts

TOTAL COMMITMENTS (IN MILLIONS)

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<th>FY18</th>
<th>FY19</th>
<th>FY20</th>
<th>FY21</th>
<th>FY22</th>
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<td>$2.15</td>
<td>$2.49</td>
<td>$16.2</td>
<td>$26.3</td>
<td>$22.7</td>
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BY THE NUMBERS

7,405 Donors
4,931 Alumni Donors
### OVERALL GIVING

#### Gifts Received: By Source

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<tr>
<th>Source</th>
<th>Percentage</th>
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<tr>
<td>Trustees</td>
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<td>Alumni</td>
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<td>Parents</td>
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<td>Friends</td>
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<td>Foundations</td>
<td>11%</td>
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<tr>
<td>Corporations</td>
<td>1%</td>
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<tr>
<td>All Other Donors</td>
<td>13%</td>
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#### Gifts Received: By Purpose

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<th>Purpose</th>
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<tr>
<td>Franklin &amp; Marshall Fund</td>
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<tr>
<td>Gifts put to use for best, most immediate impact</td>
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<tr>
<td>Specific Programs</td>
<td>25%</td>
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<tr>
<td>Contributions to academic departments, athletic teams, student life and much more</td>
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<td></td>
</tr>
<tr>
<td>Facilities Funds</td>
<td>14%</td>
<td>$2,521,362</td>
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<tr>
<td>Gifts to develop and maintain campus resources that are beautiful, safe and innovative</td>
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<tr>
<td>Endowment Funds</td>
<td>37%</td>
<td>$6,852,836</td>
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<tr>
<td>Contributions to endowment funds that support F&amp;M in perpetuity</td>
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Thank You

We are deeply grateful to the following donors for their unparalleled support for Franklin & Marshall.

Lux et Lex Society

The Latin phrase “Lux et Lex” translates in English to “Light and Law,” a nod to the College’s namesakes Benjamin Franklin (light) and John Marshall (law). The Lux et Lex Society recognizes the generous donors whose cumulative giving to Franklin & Marshall College totals $5 million or more. We are pleased to recognize these most generous donors for their outstanding support with this society, established in 2018.

Italics indicate members of our community who are deceased.

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Benjamin J. Winter ’67 & Susan R. Winter

ORGANIZATIONS

The Donald B. and Dorothy L. Stabler Foundation
Benjamin and Susan Winter Foundation

For a full listing of donors, please visit us on the web at go.fandm.edu/donors.

Every effort has been made to ensure accuracy in these lists. Please address corrections or questions to Associate Director of Stewardship Jessica Cooley at jessica.cooley@fandm.edu or 717-358-4267.
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The Founders Society recognizes donors whose gifts to the College total $1 million to $4,999,999. Established in 1997, the Founders Society honors Benjamin Franklin as the first contributor to the College; his gift of £200 remains in the endowment today. These generous donors follow in Franklin’s footsteps and are inducted annually into the society. The College is deeply grateful for their unparalleled support for Franklin & Marshall College. Italics indicate members of our community who are deceased.

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The Tow’r and Bell Society recognizes those whose cumulative giving to Franklin & Marshall College totals $500,000 to $999,999. We are pleased to recognize their outstanding support with this society, established in 2017. The phrase “tow’r and bell” is found in the second verse of the Franklin & Marshall alma mater, written more than 100 years ago, and is a fitting name for this group of exceptional supporters.

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