CAMPAIGN REPORT
JULY 2019–JUNE 2020

Now to Next
Contents

“Now to Next” Campaign Update ............................................. 2
Campaign Progress and Totals
Susan and Benjamin Winter Visual Arts Center

Gipson Grand Forum .............................................................. 6

The Endeavor Foundation ....................................................... 8

Alumni Volunteers .................................................................. 10
Lisa Brooks ’85
William Ferguson ’68
Ann-Marie Griffith ’89
Al Ingraham ’72
Ricardo Rivers ’93
Tony Ross ’91
Ray Sanseverino ’68
John Weaver ’82

The Black Cultural Center ....................................................... 14
H. Art Taylor ’80

Support for OSPGD ................................................................. 16
Dean Benjamin P’21
John Porges ’90
Kevin Silverang ’77

The Franklin & Marshall Fund .................................................. 18

Alumni
Leslie Lindeman ’13
and Andrew Glennan ’13................................................................. 20

Alumna
Kathy Quick Rosa ’92 ................................................................. 22

Alumni
Rich Corkran ’69
and Christine Corkran Kretkowski, Esq. ’05 ................... 24

Giving in Fiscal Year 2019-2020 .................................................. 26

Honor Roll of Donors ................................................................. 32
Lux et Lex Society ................................................................. 32
Founders Society ................................................................. 33
Tow’r and Bell Society .......................................................... 34
John Marshall Society ........................................................... 35
Schnader Society ................................................................. 40
Benjamin Franklin Society ....................................................... 46
Other Generous Donors .......................................................... 54
Greetings to our Alumni, Parents and Friends!

We trust this report finds you healthy during these unusual times. The pages that follow share information about the Now to Next Campaign during this past year, and about some of our strongest supporters and volunteers. We celebrate the progress that has been made. Franklin & Marshall is moving forward from now to next ever more swiftly and our goals are in sight.

The Now to Next Campaign had another successful year. Franklin & Marshall is devoted to the development of every student’s potential and the creation of knowledge. Our donors understand this and support this noble cause with generosity and enthusiasm.

Despite the pandemic that began in March, forcing F&M to send students home and to move all classes online for the remainder of the spring semester, your college persevered and continued to deliver our valuable, high-quality education. You responded generously and quickly to the Student Hardship & Emergency Fund, which offered help to those students who unexpectedly needed it. Under the continued and able leadership of Barbara K. Altmann, F&M’s 16th president, supported by faculty, students and professional staff, F&M successfully navigated its way through undiscovered—and sometimes quite challenging—new territory.

We appreciate the rewarding conversations we have had with many of you and we have learned of your great desire to support the campaign. You know the value of the liberal arts education that Franklin & Marshall delivers. Our alumni exemplify the power of that education in their personal and professional lives.

The success of this campaign thus far comes thanks to these alumni, their parents and friends of the college. We thank you for your remarkable support and for keeping Franklin & Marshall and its students in your hearts.

Wishing you all the best,

The Now to Next Campaign Steering Committee Chairs
Susan ’73, P’12 and Lenny Klehr ’72, P’12
Benjamin Winter ’67
ew gifts, new efforts—and a global pandemic, which deeply affected F&M beginning in March 2020—were all on the table this year, as the most ambitious comprehensive campaign in Franklin & Marshall’s history moved to 84 percent of its $200 million goal! Gifts from trustees, alumni, parents, volunteers and friends, all Diplomats of rare distinction, pushed us ever closer to our final success. The priorities of the campaign, when achieved, will move F&M to new levels in academics, in scholarship and service, in critical thinking, in leadership development and in residential living.

In September, alumni and friends gathered at a cocktail reception at the Metropolitan Club in New York City to enjoy remarks by President Altmann and the presentation of the Franklin & Marshall College Alumni Citation to Veronica Beard ’94. In October, True Blue Weekend at F&M was a rousing good time and showcased two extraordinary events: “This is the Rat Speaking: Remembering the 1969 Black Student Protest at F&M” and “F&M Women Empowering F&M Women: Celebrating 50 Years of the Admission of Women at F&M.”
F&M’s inaugural Day of Giving, held March 10 and 11, was an exciting highlight of the year. During the initial days of the COVID-19 pandemic later in March, which sent students and faculty home to navigate the remainder of the spring semester online, the F&M family rose to support the Student Hardship & Emergency Fund at unprecedented levels. (Read more about these two efforts, and total Franklin & Marshall Fund growth, on pages 18-19 of this report.)

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<td>Commitments to be Allocated</td>
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Total Goal: $200 Million
Campaign Total: $167,997,856
The Susan and Benjamin Winter Visual Arts Center, designed by renowned architect Stephen Holl, was completed at the end of fiscal year 2020. Although students and faculty moved into the building beginning with fall 2020 classes, the COVID-19 pandemic forced the planned fall 2020 opening celebration to be postponed until fall 2021.

The Winter Visual Arts Center includes: the Gipson Grand Forum, made possible by a gift from Thomas L. Gipson ’65 and Patricia Gipson; the Colleen Ross Weis & Martin Laiks Cinema, made possible by a gift from Colleen Ross Weis ’85 and Martin Laiks; the Jonathan E. Babkow ’88 & Maia Rubin Film & Media Studies Digital Lab, made possible by a gift from Jonathan E. Babkow ’88 and Maia Rubin; the Ann Boyd Barshinger W’43, H’17 Painting Studio, made possible by a gift from Ann Boyd Barshinger W’43, H’17; the DesChamps Art History Reference Library & Student Workspace, made possible by a gift from Julie Lattin DesChamps ’93 and Matthew N. DesChamps ’93; the Laura Ensler ’77 Art History Seminar Room, made possible by a gift from Patti Harris ’77 and Bloomberg Philanthropies, and named in honor of a dear friend of Patti’s; and the Thomas A. and Georgina T. Russo Family Foundation Gallery, made possible by a gift from The Thomas A. Russo and Georgina T. Russo Family Foundation.
Now to Next

Campaign Progress by Gift Amount

- Dollars Needed
- Dollars Raised

OVERALL 84% OF TOTAL GOAL HAS BEEN REACHED

GIFT AMOUNT

- $20M
- $10M
- $5M
- $2.5M
- $1M
- $500K
- $250K
- $100K
- $50K
- <$50K

TOTAL GOAL HAS BEEN REACHED 84%
Sunlight filters through the majestic trees in Buchanan Park as colorful leaves swirl through the air on a beautiful autumn morning. Dogs and children play in the grass, creating a scene reminiscent of a Norman Rockwell painting.

A Franklin & Marshall student smiles as she watches the scene, but she is not outside. Rather, she is taking a break from classes in the Winter Visual Arts Center, looking through the expansive windows on the building’s first floor that make it feel like the building is part of the park. It is a space unlike any other on campus, and quite possibly, in higher education.
It is a scene that Thomas L. Gipson ’65 and his wife, Patricia, made possible with a gift of $1.5 million to create the Gipson Grand Forum in the Winter Visual Arts Center. With the building’s opening in fall 2020, hundreds of students, faculty members and visitors soak in the artistic scenes of autumn as they pass through the most prominent space in the building each week.

“Thomas Gipson is a loyal alumnus, friend and inspiration to so many in our community, and with his wife, Patricia, helps animate the very idea of liberal arts education,” F&M President Barbara K. Altmann said. “The Gipson Grand Forum is a space that welcomes our students and faculty into a stunning center for the visual arts. We are grateful to the Gipsons for creating a space that has transformational value for F&M, our students and society.”

Thomas Gipson majored in economics at F&M and went on to earn his master’s degree in business administration from The Wharton School of the University of Pennsylvania. As an undergraduate, Tom was active in The College Reporter, Interfraternity/Greek Council, Phi Kappa Sigma and intramural sports. As an alumnus, he has served as a reunion volunteer and has been a dedicated leadership supporter of the Franklin & Marshall Fund. He is the president of Thomas Gipson Homes Inc., a leading homebuilding company in Raleigh, North Carolina.

“Pat and I are excited to make this gift to the Winter Visual Arts Center, which we know will deepen F&M’s ties with the city of Lancaster and expand the entire community’s access to the arts,” Gipson said. “We are proud to support the students of today and tomorrow at F&M.”

Gipson has served as the director of the National Association of Home Builders, chaired the National Council of the Housing Industry, and was a trustee of the National Housing Endowment. He has shown remarkable commitment to public service during his nearly 40-year career. His partnership with Habitat for Humanity has resulted in his spearheading a local and national Home Builders Blitz. The program, created in 2004, and Tom have received numerous accolades, including the Silver Award as one of the top builders in the country for community service from the National Housing Endowment, in 2007, and the William D. Littleford Award for Corporate Community Service from American Business Media in 2008. He was also recognized with the Hearthstone Builder Humanitarian Award and was named the Ultimate Volunteer by ABC’s ‘The View,’ in 2009.

In 2010, F&M honored Tom by awarding him the Alumni Citation, which is presented to an alumna or alumnus who is distinguished in a particular profession, has provided dedicated leadership, and has established an exemplary record of accomplishment in a specific field of endeavor.

Tom and his wife, Pat, credit the successes of their five children to the local school system and the many community programs in which they participated.
The Endeavor Foundation Grant
Bridges Liberal Arts, Sustainability and Social Action
A sustained relationship between Franklin & Marshall and The Endeavor Foundation is bridging the liberal arts, environmental sustainability and social action.

The Endeavor Foundation’s contribution this year represented the second annual payment of a four-year, $1.515 million grant to F&M, which the Foundation awarded in 2019. Headquartered in New York City, the nonprofit has a strong history of supporting higher education institutions.

The ongoing grant funds several programs in concert with Lancaster City and the surrounding region launched under F&M’s Center for Sustained Engagement with Lancaster (CSEwL).

“We really prioritize organizations that have deep roots within the community and that are engaging community members in creating solutions to whatever issue or cause they’re trying to advance. That ties in with the values that drive the Center for Sustained Engagement with Lancaster,” said Caela Murphy, program associate at The Endeavor Foundation.

While the relationship between F&M and The Endeavor Foundation stems back to the 1960s, the CSEwL’s initiation sparked a renewed interest in supporting the College.

Foundation grant-makers were drawn to “this idea of creating a center that would facilitate community-engaged scholarship and collaboration between faculty and students of the College and members of the community.

“This went beyond the traditional [mode of] faculty and students studying problems in the community and reporting out. It broke down that barrier into something that was a lot more collaborative and based in partnership,” Murphy added.

CSEwL is a hub for generating new avenues of inquiry, initiatives, and research collaborations between F&M and diverse constituencies in Lancaster County. Primary focus areas include poverty and social inequality, environmental sustainability, and social practice and community-based art.

“The grant provided by The Endeavor Foundation allows Franklin & Marshall College to encourage and engage the College’s faculty in community scholarship in Lancaster County,” said Ramon Escudero, director of strategic engagement for the CSEwL.

Such efforts include research on maximizing the mitigation of storm-water runoff with trees in a collaborative project with the City of Lancaster and an ongoing student scholar project to develop a Lancaster-specific social justice index.

The College’s commitment to reach out beyond campus and engage with community members made F&M stand out, said Murphy.

“It wasn’t just the College coming in and prescribing a solution to a given challenge,” Murphy said.

Support for CSWeL initiatives has strengthened The Endeavor Foundation’s recent expansion into new areas of interest.

“We have emerging areas of focus that we’ve been deepening our work in, particularly the environment and climate and social and economic inequity,” said Murphy.

“It seemed to be a very interesting synthesis of those ideas.”

This renewed focus, combined with The Endeavor Foundation’s long-sustained commitment to the liberal arts, came at a perfect time.

“The Foundation has supported liberal arts colleges and liberal arts education throughout its history,” said Murphy. “It’s kind of fortuitous we connected with F&M when we did.”
Pandemics, war, depression—whatever life has thrown at Franklin & Marshall College the last 233 years—alumni have always answered the call to give their time and money to ensure future students benefit, as they have, from this singular liberal arts institution. Just a few of them are profiled here.

“Volunteering to me is giving forward so others can share what great experiences you had; I attribute a huge part of the success in my life and career to my matriculation at F&M,” said Al Ingraham ’72, an Alumni Association Board (AAB) member who, like everyone for this story, has volunteered for decades.

“That volunteerism is not just in monetary terms but, rather, a combination of time, talent and treasures.”

Current AAB President Lisa Brooks ’85 said, “I volunteer in many ways, but the closest to my heart is my volunteer work for F&M. I loved my
experience as a student, and feel I was given the freedom to become who I truly am as a person. I always found my educational journey to have been supportive, collaborative and innovative.”

Brooks, who became re-engaged as an F&M volunteer in 2004, working to get the Houston alumni chapter established, has been a Franklin & Marshall Admission Network (FAN) volunteer and served on the Board of Trustees, as well as a mentor to students and fellow alumni.

“This work, giving back to the institution that gave me so much, is rewarding every step of the way,” she said. “The people I have met, and the people with whom I have formed or rekindled relationships, make this work so much fun. It is rewarding to give back to F&M.”

As the chair of the African American Alumni Council (AAAC), Tony Ross ’91 gives his time, energy and donations to enhance the F&M experience for Black students and for alumni.

“What we’re trying to do through our giving and other aspects of volunteering is give them a better situation than we had,” Ross said. “That’s why it’s very important for alumni to get involved in the AAAC and all the opportunities that the College has available to them.”

Last year, the AAAC celebrated its largest giving total since the council was founded during Ross’ academic years, in 1989.

“When we were there, it was the beginning of the African American Alumni Council. If we had the council then as we do now I think it would have been a greater experience,” Ross said. “Having that alumni touch is really important.”

From representing F&M at high school College Night visits to supporting a scholarship to helping fund the restoration
of Hensel Hall to working with FAN, Ann-Marie Griffith ’89 has been volunteering for more than three decades.

“It was important to me to support the College and its students in pursuit of a traditional liberal arts education; scholarship, athletics, arts and community,” said Griffith, who likes the quote, “Time well spent adds to life well lived,” by the Nigerian writer Martin Ugwu. “If my contributions inspire students to explore all that F&M offers, that is time well spent.”

For Franklin & Marshall Fund (FMF) Global Steering Committee Chair Ray Sanseverino ’68, who was part of the first generation in his family to attend college and who served as AAB president in 2006, volunteering—which he has been doing for nearly 40 years—has a much deeper meaning.

“It means giving back, and to me it’s a moral obligation,” Sanseverino said. “I benefited from someone’s generosity at F&M many years ago, and without that generosity I could not have attended a school like Franklin & Marshall. I want to, I need to, give for future generations of students at F&M.”

Another first-generation alumnus, Ricardo Rivers ’93, past president of the AAB and currently vice chair of the FMF Global Steering Committee, said his volunteer efforts are about “making a meaningful difference for current students and recent alumni.”

And he’s made a meaningful difference. “I’ve been able to do that in a number of different roles dating back to the mid to late ’90s, with my affiliation with the Phi Kappa Psi alumni association and being involved in chapter programs,” Rivers said.

“I’ve also been involved with my reunion; participated in events with OSPGD; and was on the Board of FAN, along with the Alumni Board and the African American Alumni Council.”
As a legacy alumnus—his great-great-grandfather graduated from F&M in 1853, his great-grandfather in 1892, and an uncle in the early 1960s—John Weaver ’82 said, “I have that family history that has driven me to stay involved and try and help the place, because it’s been part of my family for many, many years.”

Weaver added, “I volunteer at F&M because I believe that much of the success I experienced in my career was the result of the skills that I developed while in college. I want the current and future students at F&M to have the opportunity that I had to develop my critical thinking and analytical skills in a rigorous liberal arts environment. This is why I have worked tirelessly on behalf of the Franklin & Marshall Fund and specifically to support financial aid.”

Volunteering is about loyalty, according to William Fergusson ’68, who, like many other volunteers, wants to ensure current and future students at F&M have the same opportunities, strong academic skills, and faculty mentoring that he experienced inside and outside the classroom.

“We were nurtured; it helped me to grow up. I learned how to think and to write,” Fergusson said. “F&M is near and dear to my heart. It was magical for me.”

These alumni volunteers help turn the magic of their liberal arts experience into more and more students and alumni who become part of the fabric of Franklin & Marshall College. To learn how you can volunteer for F&M, contact Donna Pflum, director of alumni & volunteer engagement, at 717-358-4266 or donna.pflum@fandm.edu.

290x225 212x199 186x173 160x148 148x122

These alumni volunteers help turn the magic of their liberal arts experience into more and more students and alumni who become part of the fabric of Franklin & Marshall College. To learn how you can volunteer for F&M, contact Donna Pflum, director of alumni & volunteer engagement, at 717-358-4266 or donna.pflum@fandm.edu.
“Place can matter.”

H. Art Taylor, Esq., ’80 is a firm believer in that principle. It’s the motivation for Taylor and his wife Yolanda’s recent pledge toward Black Cultural Center renovations.

The Center is run and maintained by the Black Student Union and the Office of Multicultural Affairs. The building is home to Thanksgiving dinners, Kwanza celebrations, cookouts and various student group meetings.

“Our feeling was that place can matter,” said Taylor, president and CEO of BBB Wise Giving Alliance and F&M Board of Trustees member. “We thought, wouldn’t it be great for us to make a lead gift on the renovations so that other alumni might also be inspired to contribute?”

Among those contributing alumni are Dr. Cherise Hamblin Murphy ’03 and Dr. Lonnie Fuller ’84.

“I spent a lot of time at the Black Cultural Center. It was pretty much the hub of the Black experience at F&M,” said Murphy, a full-time OB-GYN and founder and president of Patients R Waiting, a non-profit organization dedicated to eliminating health disparities by increasing diversity in medicine.

Murphy, a member of the African American Alumni Council, saw the pivotal role the Center played during her time as the vice president for the Black Student Union.

“The amount of minority students on campus had increased significantly and the house was still the only resource as far as a meeting space. The number of student groups that were meeting at the Black Cultural Center was significant,” Murphy said.

As the Center’s activities have increased, so have its features. A series of renovations beginning in 2016 have helped transform the 19th-century brick row home into a more modern, accessible space.
A refinished basement and third floor provide expanded space to gather and study. An expanded porch creates a welcoming outdoor space for events like the Black Student Union’s annual fall cookout. An upgraded kitchen makes room for dinners like the African Caribbean Association’s “Taste of Africa” cooking demonstration, complete with Ethiopian sambusas and Nigerian meat pies.

Other projects include refinished floors, upgrades to the building’s balustrade stairs, fresh paint, new furniture, new windows and upgraded HVAC.

“Yolanda and I had a desire for Black students in particular to feel welcome on the campus, and involved,” Taylor said. “Our hope was that students would feel that there are people out there who care about them... and that Franklin & Marshall is their home.”

The College has changed since Taylor’s time on campus – and to him, that’s a good thing.

“Franklin & Marshall is a very different place than when I was a student. But the world is a very different place, too. F&M has always attracted highly talented students who added substantially to the campus experience, but more students today are coming with greater preparation for the rigorous academic program—the College aggressively recruited them for all of those reasons,” Taylor said. “Now that we have them, it’s really important that they feel included and embraced as members of the campus community. I know that there are many faculty, students and administrators of the college who want that as well. We have to continue to work together to make that more of a reality. We hope our gift will be seen as a small step toward achieving that goal.”

The Art of Giving

When it comes to philanthropy, look no further than H. Art Taylor, Esq. ’80.

Taylor is president and CEO of the BBB Wise Giving Alliance (Give.org), a standards-based charity evaluator. He has been a trustee of Franklin & Marshall since 1993, is now vice chair of the board, is a member of the Executive Committee and chairs the Trusteeship and Governance Committee.

“My experience on the Board has spanned much of my adult life. It’s been an honor for me to have the opportunity to serve the college in this way,” Taylor said.

Reflecting on his time as a student, Taylor recalled being the only African American student majoring in accounting.

“I was very behind in math and science and had a lot of catching up to do. But, I persisted,” he said.

Taylor’s tenacity led to a position in one of the largest public accounting firms in the world, and ultimately, a career serving in the nonprofit sector. He is a widely sought-after thought leader regarding charity accountability, transparency, governance, impact and strategy.

In 1989, he founded the F&M African American Alumni Council to help students adjust to campus life and connect with alumni.

“I believed then and more so today that F&M will only succeed, if it is a diverse, fair and inclusive place to live, learn, play and work,” Taylor said. “High-achieving students of color with many options for where to attend college raise our academic profile. When they choose F&M it’s on us to make them feel welcome. If we do this, more will come. But what’s often missed is that as our academic profile strengthens, we are better able to attract students of all backgrounds. This is critical, given the competitive forces in higher education.”
A generous combined gift brings three donors with distinctly different paths into the same intertwined F&M story.

Affiliates of James Street Housing, LP and Ascent Real Estate Advisors, LLC have made a collective gift of $1.75 million toward the Office of Student and Post-Graduate Development (OSPGD) Endowment Fund and a trio of other on-campus recipients. Dean Benjamin P’21, John Porges ’90 and Kevin Silverang ’77 are the principals behind this gift.

Benjamin and Porges are principals of Ascent Real Estate Advisors, LLC, founded in April 2003. Silverang is a co-founding partner of Silverang, Rosenzweig & Haltzman, LLC and the original sponsor of James Street Housing, LP.

While their time as undergrads never overlapped, Porges and Silverang formed a friendship through serving on the F&M Leadership Council. Benjamin and his wife, Gabrielle, became part of the F&M community when their daughter, Caroline, joined the Class of 2021.

“All three of us wanted to give something back,” said Silverang, a reunion volunteer and member of the former Real Estate Advisory Committee and Business, Government and Public Policy fundraising committee. He has been a member of Leadership Council since its inception in 2003 under former F&M President John Fry.

“We’ve been very fortunate in our professional lives and we’re interested in [helping] the college sustain its tradition of making adults out of young people in a liberal arts context,” he added.
A portion of Silverang’s gift will also provide support for Shadek Stadium, a nod to his participation in varsity football and the men’s rugby club.

A plaque will be added to the stadium’s trophy case in memory of his wife Claudia’s brother, Scott Auer, who passed away from cancer.

“Scott was a wonderful person,” said Silverang. “He was a father of two and a wonderful husband. He is the epitome of somebody who had given a substantial amount of his own life and time to the care of others and we wanted to honor him with this gift.”

The inspiration behind Porges’ gift began long before he set foot on campus. When his father emigrated from Austria to the United States, in 1938, “his family always said the only thing they can’t take from you is an education,” Porges said.

Embodying that spirit, Porges has made gifts every year since graduation—a 30-year streak of giving.

“I place a lot of value on education,” he said. “Giving back to my alma mater and creating the opportunity for others to have as positive an experience at Franklin & Marshall as I did is important to me. I value the rigor and quality of the education that F&M provided me.”

A portion of Porges’ gift was also allocated to the Swimming Endowment Fund.

“I have a lot of positive memories from my time on the swim team,” said Porges, who competed for the Diplomats in the former Fackenthal Pool, since replaced by Kunkel Aquatic Center.

Porges is a member of Phi Kappa Psi fraternity. He has served as an F&M admission volunteer, reunion volunteer and member of the former Investment Advisory Council and Real Estate Advisory Committee. He supported the fundraising campaign for Business, Government and Public Policy and currently serves as a member of the Leadership Council.

Dean and Gabrielle Benjamin felt a strong connection to campus the moment their daughter Caroline moved into Brooks House in 2017.

“It was a warm experience and was a good preview of what was to come,” Benjamin said.

“We’ve donated since the moment our daughter got there,” he added. “We like the idea of having some kind of ongoing connectivity.”

The Benjamins have become increasingly involved with the College and serve as members of the Parents Council.

“You find yourself as a parent of an upperclassman asking, ‘What’s next?’” Benjamin said. “OSPGD has got a massive function. When you look down the road, that function is essential to development.”

Additionally, a portion of the Benjamins’ gift will support the Hillel/Klehr Center for Jewish Life Endowment.

“My wife and I really believe and support what the Klehr Center, and Hillel, do on campus. Their doors are open to everyone,” he said.

F&M is excited to separately and collectively recognize the trio’s extraordinary gift to the College.
The Franklin & Marshall Fund
Philanthropy in the Face of Adversity
Just days before life changed on the Franklin & Marshall campus last March as a result of the global pandemic, the F&M family came together to change the lives of current and future students.

F&M’s inaugural Day of Giving, held on March 10 and 11, was a highlight of a strong fiscal year. The event, titled “More Than,” took place over 1,787 minutes in honor of F&M’s founding year. More than 2,000 donors helped the effort raise $568,542 for the Franklin & Marshall Fund — a bright spot in a month that will be forever remembered as the time the College was forced to complete its spring semester online due to the COVID-19 pandemic.

“Franklin & Marshall’s alumni, parents and friends generously responded to the call for support,” said Matthew Eynon, vice president for college advancement. “The act of giving is personal and powerful because it’s a way for each of us to connect with the people and programs that have been important in our own lives. Together, those gifts create the collective energy that keeps our College strong.

“I’m so grateful to all who keep the College among their philanthropic and volunteer priorities, and have made this year a success.”

The Franklin & Marshall Fund, through both unrestricted and donor-designated gifts, is a critical element of the College’s annual budget. The fund supports need-based financial aid, academic programs, athletics, campus life and other key College priorities. The annual fund received $4.4 million in the 2020 fiscal year, with more than $766,000 earmarked for financial aid.

Contributions to F&M’s athletics program were another bright spot, with more than $617,000 designated to the support of student-athletes via the Diplomatic Athletic Club (DAC).

As part of Day of Giving, several members of the F&M community stepped up to incentivize others to make a gift by providing challenge or matching funds. F&M’s Board of Trustees added an additional $100,000 to the Day of Giving total when the number of donors to the Day of Giving reached 1,787. Other challenges that met goals included the Alumnae Leadership Giving Challenge ($50,000), Parent & Family Giving Challenge ($50,000), Pioneers Fund Challenge ($5,000), DAC Alumni Challenge ($10,000), DAC Parents Challenge ($5,000), STEM Equipment Fund Challenge ($8,387) and the DAC Football Match ($5,000).

The F&M family also pitched in to help students who had urgent financial needs during the initial days of the pandemic through the Student Hardship & Emergency Fund. The fund’s initial goal, $100,000 over a 90-day period, was exceeded in just a few weeks. Participation came from F&M alumni, parents, staff and friends, and was highlighted by 100 percent participation from both the College’s Board of Trustees and its senior staff. $123,846 was raised quickly.

“It’s important that we maintain and boldly increase our philanthropic momentum in the coming year,” Eynon said. “The pandemic has created enormous expenses for the College. If anyone can rise to this challenge, it’s F&M’s alumni, parents and friends. This is a group that has proven its tenacity just by being graduates of this incredibly high-quality institution. Every gift matters, no matter its size, because it combines with the gifts of others and because it contributes to our participation rate, which is a reflection of F&M’s strength.”
Leslie Lindeman ’13 and Andrew Glennan ’13 have always loved music. But in their first year at Franklin & Marshall College, when Lindeman pulled out her violin and Glennan settled behind his cello as new members of the orchestra, they had no idea this mutual love of music would lead them to each other.

After forming a string quartet called “Fellowship of the Strings” with Dr. Alexandra Moody ’13 and Sarah Patterson ’13, grabbing frequent dinners together at the dining hall, and enjoying get-togethers in College Row, Lindeman and Glennan started dating. In June 2016, the two tied the knot where it all began: at F&M, in Nevin Chapel.

Since then, Lindeman and Glennan have not forgotten the College and the music program that brought them together. The two remain active in the F&M community and give back in whatever way they can, including by volunteering and making frequent gifts to the College and the music department.

Glennan, who now works in information systems engineering and enterprise information technology operations, after double-majoring in music and computer science, recently composed music for this year’s orchestra ensembles (which, due to the COVID-19 pandemic, was divided into several on- and off-campus pods).
“Whether it’s supporting the college financially, participating in recruiting fairs, or writing music for this year’s orchestra ensembles, I value the opportunity to give back,” he said.

Lindeman, who found her first job after college and later moved into higher education due to F&M connections, echoed this sentiment.

“It’s important to give back to F&M because so many people affiliated with the institution invested their time, energy and resources in me,” she said. “Through giving back to F&M, I feel like I honor all the people who supported me.”

Lindeman’s passion for higher education and the value it provides is evident in her work as an academic adviser supporting students interested in transferring from community college to a four-year institution. She noted she could write a book about how F&M prepared her for life beyond college, but most specifically she said the College prepared her for lifelong learning.

“F&M taught me that education and learning is a constant, continual process,” she said.

She emphasized that she not only got to perform incredible pieces of music in the F&M orchestra, but volunteer opportunities, such as the Bonchek College House Community Outreach Dinner and the Public Service Summer Institute, helped her begin to recognize, engage with, and appreciate the larger community in which she was living and learning. She also said that, in addition to homework and class time, the Common Hour events and discussions in the College Houses helped her think more independently and critically.

“These are skills that I continue to use and cultivate every day,” she said.

It’s this diverse academic foundation and lifelong love of learning an F&M liberal arts education fosters that Lindeman and Glennan find so critical to support.

“F&M creates so many amazing opportunities for students to expand their horizons. I gained so many valuable skills,” said Glennan.

In particular, he noted that in addition to completing a music honors project under the direction of Professor of Music Emeritus John Carbon, working in the Roschel Performing Arts Center scene shop taught him project management, the ability to build and lead a team, and how to meet schedules and deadlines.

“The chances to write music and gain leadership experience through the music program were so valuable,” he said.

F&M’s music program, that brought them so much pleasure as undergraduates and alumni, and that introduced them to one another, has proven invaluable to Lindeman and Glennan. And, through their continued support for the College, Lindeman and Glennan have proven invaluable to F&M.
Kathy Quick Rosa gives...

... she gives her time; she shares her expertise; she volunteers. She and her husband are the parents of four teenagers, and she volunteers for several organizations. And she is a passionate advocate for, and supporter of, Franklin & Marshall College.

“The things we talked about in my F&M classes back when I was in school are profound and important today,” she says. “I didn’t fully understand the value of my education when I graduated from F&M, but it didn’t take me too long once in the working world to understand it.”

Rosa also gives to Franklin & Marshall College. She supports the Franklin & Marshall Fund and other priorities consistently and generously. She believes that “this kind of education is needed by society… it’s better for our communities, for our institutions, for our country… that we be thoughtful listeners, probing questioners, conscious decision-makers.”
Rosa, who began her undergraduate career at Franklin & Marshall hoping to someday be a judge, majored in government and minored in economics. She was a member of a sorority (Sigma Sigma Sigma), played club rugby, participated in an internship facilitated by F&M Career Services (the predecessor to OSPGD), worked on campus in the office of finance, tried an accounting class (“Everyone should take at least one” she states emphatically) and a music theory class (“I discovered I was tone deaf!” she laughs) and recalled struggling with a class that she dropped mid-semester, and was selected as a member of the Black Pyramid Society in her senior year.

“It was wonderful to have professors and classes that gave me the space to experiment and encouragement to explore,” she remembers, “and, in that process, I discovered studying law wasn’t for me. And that, right there, is the beauty of a liberal arts education. You challenge yourself and evolve from where you started. You don’t just learn the material; you’re asked to think about what it really means—and what it could mean. You learn to be analytical. You continue to learn long after you graduate and continue to want to learn.”

Rosa recently retired from J.P. Morgan Chase & Co. after more than 25 years of service with the firm. She most recently worked as the global head of alternative investments for J.P. Morgan Private Bank & Wealth Management. Rosa started her career in a J.P. Morgan training program after graduating in 1992, and—except for two years at Morgan Stanley—spent her working career with J.P. Morgan.

As a volunteer with Franklin & Marshall College, Rosa is the new chair of the Leadership Council and a member of the Board of Trustees. She originally reconnected with F&M by serving as a member of a panel speaking to students involved with the SMIP program—the Student Managed Investment Portfolio program—and she later hosted SMIP students at an event in New York City. She continued to stay involved.

“Most recently, I was a volunteer adviser to a task force that reviewed the management of the F&M endowment,” she recalls. “It was such a rewarding experience to apply my professional knowledge to the benefit of my college in a meaningful way.”

Rosa is grateful to have attended Franklin & Marshall College. “The students who study at F&M are fortunate to have that experience; I believe I was super fortunate,” she says. “Plus my best friends in the world today are classmates from F&M!”
A Family Tradition of Financial Support
Father, Daughter Have Given to Franklin & Marshall Fund for Years

Rich Corkran ’69 and daughter Christine Corkran Kretkowski, Esq. ’05 have much more in common than their familial bonds. Both graduated from Franklin & Marshall. Both majored in government. Both were Diplomat student-athletes (he in lacrosse; she in field hockey). Both fondly remember the strong mentoring provided by their professors. And both are consistent and generous supporters of their alma mater through the Franklin & Marshall Fund.

Kretkowski, who graduated magna cum laude with a history minor, is a corporate attorney with a Washington law firm, specializing in global mergers and acquisitions. Corkran retired after a long teaching career with Maryland’s Howard County Public Schools. Each cites F&M’s instructional model as a key reason for their continuing support.

“My time at F&M helped me develop an ongoing sense of curiosity and a love of learning,” Kretkowski said. “I had small classes with engaged
classmates; I had many opportunities to conduct research with professors across disciplines. That taught me to think critically and communicate clearly, and to take the initiative in charting my own academic and professional path. All of those qualities have benefited me in every professional role I have had since graduation.”

“I came from a small, rural area of Maryland’s Eastern Shore,” Corkran added. “My F&M campus visit sealed the deal for me, but I wasn’t the most assertive student and I really didn’t know my academic path. My initial interest was in mathematics, but in my very first semester, I took the introductory government course, Government 11, taught by Sidney Wise. That changed everything. He taught a fascinating class and became my academic adviser. He continued to be a mentor to me long after I graduated.”

Father and daughter agree that Kretkowski made her own decision about where to attend college. “My dad never pushed F&M,” she said. “He had Franklin & Marshall hats and sweatshirts around the house, but he didn’t try to influence me. When the College came up in my search as a place that fit my interests, I asked if he would take me up to take a look around. The rest is history!”

Corkran said his teaching career also allowed him to mentor some students during their college searches, and some of them chose Franklin & Marshall. No matter the outcome, he said his experience increased his appreciation for the College.

“I give some money every year to Diplomat Athletic Club,” he said. “But most of my gifts go to financial aid.”

“I know how much an F&M education meant to me and to Christine. So many students could benefit from that education; they just need some financial assistance to reap that benefit.”

Kretkowski, who was among the first recipients of the Gold Alumni Award in 2011, said she often reminds fellow graduates about the importance of giving back. “I truly believe that everyone would give if they knew how critical the act of giving is,” she said. “The act is more significant than any dollar amount. A $20 gift, combined with the gifts of others, makes a difference for Franklin & Marshall students and faculty, and for the College’s national reputation.”

Both daughter and father cite their F&M volunteer service as one reason for their faithful financial support of the College. “I didn’t support F&M right after graduation; I was just a poor schoolteacher,” Corkran chuckled. “But I started going to a lot of events hosted by Phi Kappa Tau, my fraternity, as well as some alumni events... then I started to help with the planning of class reunions. All those activities kept me connected to fellow graduates and I saw how our education had brought us success. So, I’ve supported F&M annually for several years now.”

Kretkowski has held several volunteer leadership positions, including serving as president of the Alumni Association Board of Directors in 2016-17. She said, “I’ve given to Franklin & Marshall every year since I graduated, but my giving has increased as a result of my volunteer service. As a board member, I was more connected to the College’s students and faculty. I knew more about F&M’s needs and goals, and the importance of alumni giving in meeting those needs and goals.”

Kretkowski summarized her family’s Franklin & Marshall support by noting the College’s lasting effects on her life. “F&M is with me wherever I go,” she said. “It was my first home away from home—a place where I developed confidence, honed my ability to learn, and met lifelong friends. It’s on my resume and on a bumper sticker on my car. My experience there will stay with me forever.”
Leadership—The Benjamin Franklin Society: Celebrating alumni who contribute $1,787 or more annually, emulating the leadership of Benjamin Franklin, who in 1787 lent his name and £200 founding contribution to a new college in Lancaster, Pennsylvania.

663 alumni, parents and friends answered the call to leadership, joining the Benjamin Franklin Society. Membership in the society connotes innovation and drive, and rightly so; our founding patron, Benjamin Franklin, led in a way that inspires each of us, every day.

F&M has assumed national leadership on issues critical to the future of higher education, our nation’s welfare, and our society itself.

Fulfilling the promise of this leadership requires, in turn, philanthropic leadership. Thank you for assuming it.

Giving in FY20
Franklin & Marshall Fund Giving in FY20

Giving by Designation:
- $2,549,639 – Unrestricted Gifts
  Supporting every student every day according to the area of greatest need
- $766,322 – Financial Aid
  For high-achieving students who otherwise could not attend F&M
- $497,601 – Academic Programs
  Sustaining our legacy of scholarly excellence in the classroom, studio, laboratory and beyond
- $617,703 – Athletics via the Diplomat Athletic Club
  Enhancing the success of our athletics program and teams

Loyalty—The 1787 Society: Celebrating alumni who have given to the College in two or more consecutive years

3,757 alumni joined or continued as members of the 1787 Society including:
- 515 alumni contributing annually for the past two years
- 545 alumni contributing annually for the past three to four years
- 870 alumni contributing annually for the past five to nine years
- 1,144 alumni contributing annually for the past 10 to 24 years
- 683 alumni contributing annually for the past 25 or more years
Gift Planning

Through deferred giving, members of the William A. Schnader Society invest in Franklin & Marshall’s future, guaranteeing that the needs of our students and the College will be met for many years to come.

$1,582,143 was received in bequest and trust gifts in FY20.

Living Alumni Members of the Schnader Society by Class Year

- <1960 — 72 (20%)
- 1960s — 97 (27%)
- 1970s — 93 (26%)
- 1980s — 51 (14%)
- 1990s — 13 (4%)
- 2000s — 23 (7%)
- 2010s — 6 (2%)

Endowment

Established and maintained primarily by your contributions, the endowment fosters financial stability, leadership and opportunities for today’s and tomorrow’s students.

Total Endowment FY20
$384,508,672

Pooled Endowment FY20
$326,941,394

Other Investments FY20
$57,567,278

Gifts to the College’s endowment in FY20 equaled
$5,493,285

Endowment Designation*

- Academic Support — 4%
- Research — 2%
- Student Services — 2%
- Campus Improvement and Upkeep — 1%
- Institutional Support — 5%
- Instruction — 12%
- Financial Aid — 36%
- Unrestricted — 38%

*Percentages refer to Pooled Endowment (named funds).
Making an F&M education possible for high-achieving students, alumni, parents and friends contributed $3.66 million to financial aid.

**FINANCIAL AID**

- **Endowment Gifts** $2,430,164
- **Franklin & Marshall Fund Restricted and Unrestricted Gifts** $1,229,667
Sustaining F&M’s great student-athlete tradition and paving the way for victory

2,188 donors contributed $617,703 to F&M athletics via the Diplomat Athletic Club (DAC).

<table>
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<th>Year</th>
<th>Giving for Athletics</th>
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<td>FY18</td>
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<td>FY19</td>
<td>$641,609</td>
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<tr>
<td>FY20</td>
<td>$617,703</td>
<td>2,188</td>
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OVERALL GIVING FY20

$16.2 million
Commitments to Give

$19.3 million
Gift Receipts

BY THE NUMBERS

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<tr>
<th></th>
<th>FY16</th>
<th>FY17</th>
<th>FY18</th>
<th>FY19</th>
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<td>TOTAL GIFT RECEIPTS (IN MILLIONS)</td>
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<td>27.7</td>
<td>26.0</td>
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8,129
Donors

1,495
Volunteers

5,329
Alumni Donors
OVERALL GIVING

**Gifts Received:** *By Source*

<table>
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<th>Percentage</th>
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<td>23%</td>
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<td>Alumni</td>
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<tr>
<td>9%</td>
<td>$1,779,124</td>
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<tr>
<td>13%</td>
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<td>29%</td>
<td>$5,646,864</td>
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<tr>
<td>6%</td>
<td>$1,063,231</td>
<td>All Other Donors</td>
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</table>

**Gifts Received:** *By Purpose*

<table>
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<tr>
<th>Percentage</th>
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<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>23%</td>
<td>$4,431,265</td>
<td>Franklin &amp; Marshall Fund Gifts put to use for best, most immediate impact</td>
</tr>
<tr>
<td>19%</td>
<td>$3,707,859</td>
<td>Specific Programs Contributions to academic departments, athletic teams, student life and much more</td>
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<tr>
<td>30%</td>
<td>$5,701,011</td>
<td>Facilities Funds Gifts to develop and maintain campus resources that are beautiful, safe and innovative</td>
</tr>
<tr>
<td>28%</td>
<td>$5,493,285</td>
<td>Endowment Funds Contributions to endowment funds that support F&amp;M in perpetuity</td>
</tr>
</tbody>
</table>
Thank You

We are deeply grateful to the following donors for their unparalleled support for Franklin & Marshall.

Lux et Lex Society

The Latin phrase “Lux et Lex” translates in English to “Light and Law,” a nod to the College’s namesakes Benjamin Franklin (light) and John Marshall (law). The Lux et Lex Society recognizes the generous donors whose cumulative giving to Franklin & Marshall College totals $5 million or more. We are pleased to recognize these most generous donors for their outstanding support with this new society, established in 2018.

*Italics indicate members of our community who are deceased.*

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Patricia Ross Weis P’85 & Robert F. Weis P’85
Benjamin J. Winter ’67 & Susan R. Winter

For a full listing of donors, please visit us on the web at go.fandm.edu/donors

Every effort has been made to ensure accuracy in these lists. Please address corrections or questions to Associate Director of Stewardship Jessica Cooley at jessica.cooley@fandm.edu or 717-358-4267.
Founders Society

The Founders Society recognizes donors whose gifts to the College total $1 million to $4,999,999. Established in 1997, the Founders Society honors Benjamin Franklin as the first contributor to the College; his gift of £200 remains in the endowment today. These generous donors follow in Franklin’s footsteps and are inducted annually into the society. The College is deeply grateful for their unparalleled support for Franklin & Marshall College. Italics indicate members of our community who are deceased.

INDIVIDUALS
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The Tow’r and Bell Society recognizes those whose cumulative giving to Franklin & Marshall College totals $500,000 to $999,999. We are pleased to recognize their outstanding support with this society, established in 2017. The phrase “tow’r and bell” is found in the second verse of the Franklin & Marshall alma mater, written more than 100 years ago, and is a fitting name for this group of exceptional supporters. Italics indicate members of our community who are deceased.

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Chester F. Witmer, Esq. ’56

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John Marshall Society

Members of the John Marshall Society have provided significant support to all areas of the College, including endowment, capital projects and the Franklin & Marshall Fund. The College is fortunate to have a growing number of alumni and friends who have made cumulative gifts totaling $100,000 to $499,999. Their exemplary generosity is deeply appreciated. Italics indicate members of our community who are deceased.

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Donald W. Barshinger ’53 & Linda M. Gordon
George A. Baver, M.D. ’28
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More than four decades of F&M students benefited from the instruction, mentorship and care of Franklin & Marshall College English Professor David Schuyler. In the summer, our community mourned his passing and came together online to remember him.

It was long-standing advice that every student must take a class with Professor Schuyler. Often wearing his Central Park necktie, he developed a relationship with students by asking about their hometowns and then surprising them with details about the history of their favorite places. The lines outside his office during alumni weekends demonstrated the legacy of his mentorship.

With all he did for past and current students, David also wanted to “do something positive for the next generations of our students,” so he and F&M made plans to create an endowed scholarship. Honoring his late wife Marsha was also important to David. He began giving to The Marsha and David Schuyler Endowed Financial Aid Fund right away and arranged for a larger gift in his will. When he passed away, friends, colleagues and former students began adding to the fund in his honor.

If you have questions about contributing to the scholarship Professor Schuyler created, please feel free to contact Mary Ann Cooke, at 717-358-4821 or mcooke@fandm.edu.
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